

Rootstock

for Manufacturing,
Distribution, &
Supply Chain

The de facto choice for manufacturing cloud ERP
on a next generation platform



Rootstock Software® is a global provider of manufacturing, distribution, and supply chain solutions built on the next generation, cloud-based Salesforce Platform.

- ✓ Business Transformation: Comprehensive control for your 'manufacturing operating system.
- ✓ Future Proofed: Modern technology to fuel your digital transformation journey for years to come.
- ✓ Success Accelerated: Rapid adoption and engagement with workers, suppliers, and customers

Learn more at rootstock.com

Business Transformed

Comprehensive Control: Rootstock Cloud ERP delivers operational success by enabling intelligent control over costs, logistics, materials, production, and more—providing end-to-end visibility combined with industry-specific capabilities to turn insights into action quickly. Rootstock Cloud ERP gives you centralized control from Sales to Service and everywhere in between.

Connected Visibility: By connecting your teams with your customers and suppliers you gain real-time, 360° visibility of your entire value chain. You can see what's happening and respond with speed and agility. Rootstock easily connects with your other enterprise systems to give your workers timely, accurate information to work more effectively, save time, and increase productivity.

Future Proofed

Configurable Connectivity: Rootstock Cloud ERP is built on the next-generation Salesforce Cloud Platform, natively connecting your operational data directly with sales, financial, customer, and other information. The Platform virtually eliminates slow, expensive, and disruptive integrations yet gives you the flexibility to connect with your existing legacy, on-premises, cloud, or other systems with configuration—not integration. Rootstock Cloud ERP takes the guesswork out of uniting the data your business needs now and in the future.

Trusted Data: The Salesforce Platform uses a common data model, common workflows, and intuitive collaboration tools to simplify and connect your end-to-end business. With everyone looking at the same data, you'll realize fewer errors and gain greater confidence in your business metrics. With Rootstock Cloud ERP you'll have accurate reports and dashboards to empower managers and executives to make better, more effective decisions.

Accelerated Success

Empowered Users: The intuitive user experience of Rootstock Cloud ERP ensures your workers onboard quickly and ramp up effectively. Rootstock's Learning Center provides an always-on, world-class learning environment to speed adoption and increase productivity. As workers engage, they use the Rootstock Success Community to share best practices and expand their capabilities.

Increased Productivity: Rootstock Services accelerates your implementation success by working with your teams to configure Rootstock Cloud ERP to meet your unique business needs. Rootstock's Customer Success Team is also available to answer questions, recommend process enhancements, and deliver greater productivity. Rootstock works with you to maximize your team's productivity and ensure every project's successful completion.

Rootstock interconnects with Salesforce Sales, Service, and Manufacturing clouds without cumbersome integrations.

- **Connected:** Connect and collaborate with customers, suppliers, employees, and other stakeholders via Community Cloud™, and Slack™.
- **Mobile:** Extend Rootstock to wherever and whenever you need it for managing inventory, production, shipping, fulfillment, and labor transactions on any mobile device.
- **Open:** Seamlessly 'snap-in' any of 1000s of best-of-breed manufacturing and supply chain solution providers.
- **Configurable:** Tailor the user experience for different user roles with low-code configuration.

Rootstock Cloud ERP Built on the Salesforce Platform Combines Business Value From Sales to Service and Everywhere in Between



Sales

Achieve operational synergies and stay ahead of your competitors with a 360° view from a unified platform to increase sales effectiveness and provide world-class customer and worker experiences.

- Gain 360° Business and Customer Visibility
- Improve Alignment Between Sales and Operations
- Improve the Employee Experience



Order Management

Streamline sales order processing for greater throughput and a faster quote-to-cash process. Improve order accuracy to protect against margin leakage and lost productivity.

- Faster, More Accurate Order Processing
- Reduce Quote-to-Cash Cycle Times
- Increase Order Accuracy



Engineering

Maintain complete revision control of drawings, bills of materials, and routings for more efficient and accurate operations. Further minimize scrap and rework while accurately tracking costing for predictable profitability.

- Robust Item and BOM Management for Operational Excellence
- Ensure Production Accuracy to Reduce Scrap/Rework
- Accurately Track Costing for Predictable Profitability



Supply Chain

Stay ahead of demand with automated and synchronized supply chain capabilities so the right materials get to production at the right times and in line with cost expectations. Manage materials and production flow so you can meet or exceed customer delivery expectations.

- Stay Ahead of Demand
- Manage Procurement Times, Costs, and Quantities
- Meet or Exceed Customer Expectations



Production

Ensure that current and expected demand signals are visible to improve planning, manage production schedules, and handle workforce needs. Use increased visibility and control to meet customer demand, delivery, and quality expectations.

- Enhanced Production Visibility to Ensure On-time Deliveries
- Shorter Cycle Times with End-to-end Production Control
- Ensure Quality and Compliance



Inventory

Reduce inventory carrying costs and errors with detailed traceability across the supply chain, including end-to-end visibility that connects Sales to Service and everything in between.

- Optimize Inventories By Location and Product
- Increase Inventory Accuracy
- Reduce Inventory Costs



Financials

Gain robust accounting functionality with real-time visibility, drillability, and easy-to-create financial analytics reports.

- Complete Accounting Functionality
- Real-time Financial Analytics and Reporting for a 360° View
- Efficiently Acquire, Account for, and Retire Fixed Assets



Customer Service

Resolve service issues faster for an enhanced customer experience by connecting a single customer view with the necessary manufacturing and business processes outlined in your service contracts.

- Enhance the Customer Experience
- Resolve Service Issues Faster
- Synchronize Service with Manufacturing

About Rootstock Software

Rootstock Software® provides powerful and nimble cloud-based manufacturing, distribution and supply chain solutions backed by unparalleled executive experience and industry expertise. Our solutions enable real-time management of operations from front to back, anytime and anywhere, giving our customers the control and visibility they need to control costs and elevate their total performance.

Built and deployed on the popular and powerful Salesforce Platform, our manufacturing, distribution and supply chain solutions interconnect “out of the box” with Sales Cloud, Service Cloud, and Manufacturing Cloud as well as any of 1000s of apps on the Salesforce AppExchange to create an enterprise-wide, next-generation cloud solution. Rootstock is the de facto manufacturing cloud ERP on a next-generation platform.

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